

Massachusetts Division of Insurance Annual Report  
Membership in VISION Insured Preferred Provider Plans by County  
as of December 31, 2006

	VISION Insured Preferred Provider Plan Members <sup>1</sup> By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Total 2006 Members
1	AIG Life Insurance Company <sup>2</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2	(The) Chesapeake Life Insurance Company	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
3	Columbian Life Insurance Company	0	0	0	13	106	0	0	0	216	0	90	16	41	76	558
4	Combined Insurance Company of America	48	20	422	0	1,288	351	290	246	2,964	0	1,498	422	800	1,417	9,766
5	Connecticut General Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Fidelity Security Insurance Company	169	16	907	6	725	405	665	2,234	2,093	0	2,791	1,503	1,332	1,793	14,639
7	(The) Guardian Life Insurance Company of America	117	0	0	0	160	11	0	9	2,221	0	1,026	0	639	353	4,536
8	Massachusetts Vision Service Plan, Inc.	0	2,860	2,240	83	11,308	0	1,109	279	101,555	0	16,472	3,428	45,968	1,931	187,233
9	(The) MEGA Life and Health Insurance Company	298	96	385	30	563	71	223	107	992	45	472	354	329	371	4,336
10	Mid-West Life Insurance Company of Tennessee	618	47	290	27	656	44	131	71	968	30	408	426	188	470	4,374
11	National Union Fire Insurance Co. of Pitt., PA	0	0	0	0	0	238	14	42	0	0	0	0	0	7	301
12	ReliaStar Life Insurance Company <sup>3</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total Members</b>	1,250	3,039	4,244	159	14,806	1,120	2,432	2,988	111,009	75	22,758	6,149	49,297	6,418	225,744
	<b>2006 Massachusetts Population <sup>4</sup></b>	224,816	131,117	545,379	15,515	735,958	72,183	460,520	153,471	1,467,016	10,240	654,753	493,623	687,610	784,992	6,437,193
	<b>2006 Market Penetration Rate <sup>5</sup></b>	0.56%	2.32%	0.78%	1.02%	2.01%	1.55%	0.53%	1.95%	7.57%	0.73%	3.48%	1.25%	7.17%	0.82%	3.51%

<sup>1</sup> Information reported by carriers offering a VISION insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

<sup>2</sup> Carrier reported zero insured members as of December 31, 2006.

<sup>3</sup> ReliaStar Life Insurance Company notified the Division on September 19, 2006 that it no longer underwrites its stand-alone limited vision product since December 2005 and requested that the product be withdrawn from its book of Massachusetts business.

<sup>4</sup> 2006 Table 1: Annual Estimates of the Population for Counties of Massachusetts: April 1, 2000 to July 1, 2006 (CO-EST2006-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 22, 2007.

<sup>5</sup> Total VISION insured preferred provider plan members in each county divided by the 2006 population in each county.